



## J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 44

### CTC

<b>Market Report</b>
· Good demand.
· Liquoring Assams met with strong enquiry around last with selected lines appreciating with quality.
· Medium Assams barely steady with browner sorts tending lower.

<b>Buying Analysis</b>
· Hindustan Unilever: Operated TCPL : Selective.
· Western India : Main stay
· Exporters: Inquiry on bolder broken and fannings Other Internal & Local: Good support

### Orthodox

<b>Market Report</b>
· Good demand.
· Select few tippy teas on offer sold in line with quality. Whole leaf and broken grades sold irregularly lower following quality.
· Fannings and secondaries followed a similar trend.

<b>Buying Analysis</b>
· Middle East : Active.
· CIS: Operated

### DUST

<b>Market Report</b>
· Good demand.
· Liquoring Assams firm around last. Browner fibrous sorts easier with quality
· Dooars and Cachars followed similar trend

<b>Buying Analysis</b>
· Hindustan Unilever: Active TCPL : Operated
· Western India : Good Support on liquoring lines
· Other Internal and Local : Active

### Darjeeling

<b>Market Report</b>
· Fair demand..
· Greenish whole leaf and broken grades on offer firm to dealer with the remainder selling at irregularly lower levels.
· Local & Internal: Active Hindustan Unilever - Good Support TCPL : Selective Exporters- Operated

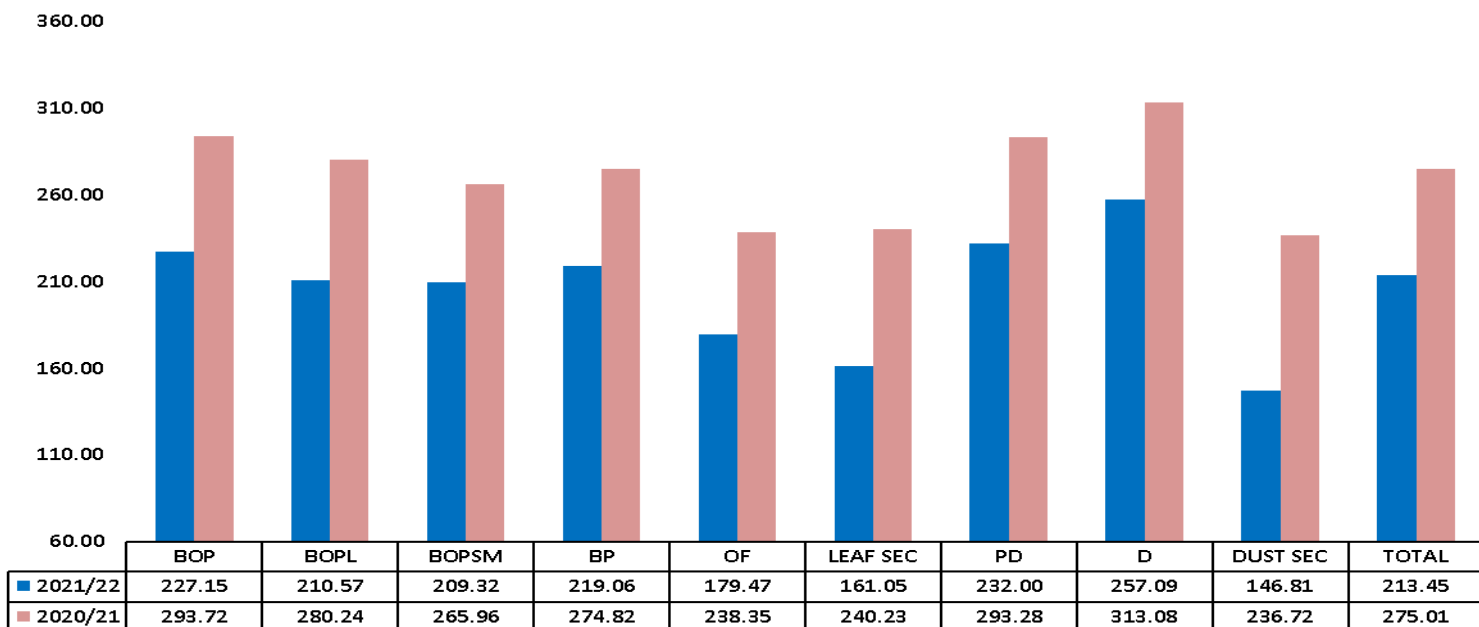
### AUCTION AVERAGES

	2021/22			2020/21			UP TO SALE 44		
	SALE 44	SALE 43	+/-	SALE 44	SALE 43	+/-	2021/22	2020/21	2019/20
<b>CTC LEAF</b>	209.10	203.94	5.15	224.21	No Sale		212.14	272.56	163.78
<b>DUST</b>	209.22	200.89	8.33	223.41	No Sale		216.79	280.46	174.11
<b>TOTAL</b>	209.13	203.09	6.04	223.97			213.45	275.01	166.73
<b>ORTHODOX</b>	218.84	220.20	-1.36	241.86	No Sale		242.55	285.49	231.88
<b>DARJEELING</b>	314.31	294.80	19.52	286.11	No Sale		438.05	397.50	359.21
<b>ALL TEAS</b>	212.34	207.96	4.39	228.65			223.99	279.73	186.63

### KOLKATA AUCTION AVERAGES

SALE		40	41	42	43	44	45
		<b>CTC LEAF</b>	2021/22	206.67	No Sale	211.22	203.94
	2020/21	259.11	247.31	240.55	No Sale	224.21	215.28
<b>DUST</b>	2021/22	212.63	No Sale	213.09	200.89	209.22	
	2020/21	257.58	249.52	242.97	No Sale	223.41	219.40
<b>TOTAL</b>	2021/22	208.58	No Sale	211.72	203.09	209.13	
	2020/21	258.59	247.99	241.36	No Sale	223.96	216.68
<b>ORTHODOX</b>	2021/22	237.74	No Sale	230.65	220.20	218.84	
	2020/21	278.49	262.37	240.76	No Sale	241.86	238.35
<b>DARJEELING</b>	2021/22	341.78	No Sale	360.85	294.80	314.31	
	2020/21	382.64	316.33	306.06	No Sale	286.11	242.51

### Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 44



### KOLKATA GRADE WISE ORTHODOX AVERAGES UPTO SALE 44

GRADE	2021 - 22		2020 - 21		GRADE	2021 - 22		2020 - 21		GRADE	2021 - 22		2020 - 21	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	1157635.9	300.17	745971.7	353.85	FBOP	3925781.0	251.81	2910458.3	295.73	GBOP1/FBOP1	1596157.4	166.50	1135626.0	196.28
TGFOP	2604853.7	281.52	1680458.3	332.71	GFBOP	1756785.2	248.11	1069026.4	292.94	BOPF/GOF/FOF	2139646.4	164.51	1468999.9	235.22
GFOP	1722680.1	272.43	1000999.9	293.58	GBOP	2205160.3	241.19	1401752.9	289.72					
FOP	1536097.7	225.58	867019.1	252.99	BPS	580071.9	253.03	451195.9	285.79					

### OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	2,297,555	1,780,264	216.27	23%	2,758,458	1,977,259	209.50	28%	47,348,726	34,746,531	217.36	27%
FANNINGS	735,544	553,778	208.67	25%	797,566	562,397	209.46	29%	14,246,961	9,573,696	214.14	33%
LEAF SEC.	264,403	238,213	156.49	10%	322,922	287,339	154.87	11%	4,594,354	3,922,985	161.05	15%
LEAF TOTAL	3,297,502.3	2,572,255.1	209.10	22%	3,878,945.4	2,826,994.9	203.94	27%	66,190,041.2	48,243,212.4	212.14	27%
DUST	1,024,880	761,082	230.80	26%	1,189,922	793,136	222.36	33%	20,508,436	14,703,278	237.02	28%
DUST SEC.	367,220	269,149	148.21	27%	391,628	296,168	143.40	24%	6,033,970	4,248,708	146.81	30%
DUST TOTAL	1,392,099.8	1,030,231.6	209.22	26%	1,581,550.5	1,089,303.9	200.89	31%	26,542,406.6	18,951,985.8	216.79	29%
TOTAL	4,689,602.1	3,602,486.7	209.13	23%	5,460,495.9	3,916,298.8	203.09	28%	92,732,447.8	67,195,198.2	213.45	28%

### OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX

WHOLE LEAF	577,796	472,642	252.29	18%	599,895	458,993	249.57	23%	11,835,176	10,618,873	270.23	10%
BROKENS	687,081	504,828	225.58	27%	673,988	500,577	230.96	26%	12,848,595	11,083,074	246.58	14%
FANNINGS	164,770	116,501	141.92	29%	142,602	105,890	138.68	26%	2,964,967	2,321,677	164.14	22%
SECONDARY	150,928	117,832	131.80	22%	173,646	134,424	144.06	23%	2,249,681	2,029,154	165.37	10%
ORTH. TOTAL	1,580,575.1	1,211,802.2	218.84	23%	1,590,130.6	1,199,883.3	220.20	25%	29,898,419.2	26,052,778.2	242.55	13%

### OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING

WHOLE LEAF	27,597	12,378	574.11	55%	34,095	16,561	573.03	51%	800,386	508,096	655.70	37%
BROKENS	14,379	11,244	221.93	22%	14,564	12,080	208.25	17%	397,349	265,242	275.79	33%
FANNINGS	19,332	12,673	142.53	34%	27,068	21,618	130.02	20%	509,587	274,366	191.85	46%
DARJ. TOTAL	61,307.9	36,294.9	314.31	41%	75,727.6	50,259.2	294.80	34%	1,707,322.3	1,047,704.8	438.05	39%

**OFFER / SOLD QUANTITY & AVERAGE PRICE**

CTC	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	3297502.3	2572255.1	209.10	22%	3878945.4	2826994.9	203.94	27%	66190041.2	48243212.4	212.14	27%
2020-21	3150612.6	1787235.0	224.21	43%	No Sale	No Sale	No Sale		39288805.7	29673904.5	272.56	24%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	1392099.8	1030231.6	209.22	26%	1581550.5	1089303.9	200.89	31%	26542406.6	18951985.8	216.79	29%
2020-21	1254932.2	788093.8	223.41	37%	No Sale	No Sale	No Sale		17511599.2	13345868.2	280.46	24%
ORTHODOX	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	1580575.1	1211802.2	218.84	23%	1590130.6	1199883.3	220.20	25%	29898419.2	26052778.2	242.55	13%
2020-21	903751.2	719247.1	241.86	20%	No Sale	No Sale	No Sale		19865015.1	16485855.0	285.49	17%
DARJEELING	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	61307.9	36294.9	314.31	41%	75727.6	50259.2	294.80	34%	1707322.3	1047704.8	438.05	39%
2020-21	98626.6	44832.0	286.11	55%	No Sale	No Sale	No Sale		1696642.6	915110.4	397.50	46%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	6331485.0	4850583.7	212.34	23%	7126354.1	5166441.3	207.96	28%	124338189.3	94295681.2	223.99	24%
2020-21	5407922.6	3339407.9	228.65	38%					78362062.6	60420738.1	279.73	23%

PRICE RANGE	CTC LEAF						DUST				
	2021/22		UP TO SALE 44			2021/22		UP TO SALE 44			
	SALE 44	SALE 43	2021/22	2020/21	2019/20	SALE 44	SALE 43	2021/22	2020/21	2019/20	
BELOW 160	31.75	32.73	27.16	1.49	49.31	31.32	38.04	28.83	4.27	43.81	
BETWEEN 160.00-179.99	11.90	12.57	10.94	2.91	10.90	10.47	10.19	8.13	3.48	12.04	
BETWEEN 180.00-199.99	10.37	10.52	9.48	4.62	12.53	10.49	8.40	7.74	3.98	7.37	
BETWEEN 200.00-219.99	9.90	8.68	9.50	7.17	12.01	8.55	6.76	9.29	6.29	9.69	
BETWEEN 220.00-139.99	5.44	6.28	9.28	16.55	7.86	3.64	4.92	6.20	9.53	15.34	
BETWEEN 240.00-259.99	5.43	6.08	7.93	13.27	3.37	3.74	5.02	5.50	12.33	10.11	
BETWEEN 260.00-279.99	6.31	5.40	6.76	13.63	1.71	3.56	5.86	6.85	11.70	1.20	
ABOVE 280	18.89	17.74	18.96	40.36	2.31	28.23	20.82	27.46	48.42	0.44	

PRICE RANGE	ORTHODOX					PRICE RANGE	DARJEELING			
	2020/21		UP TO SALE 44				% OF TEAS SOLD	2020/21		UP TO SALE 44
	SALE 44	SALE 43	2021/22	2020/21	2019/20			SALE 44	SALE 43	2021/22
BELOW 200	30.78	28.29	18.87	8.17	24.97	BELOW 300.00	59.91	63.29	38.63	
BETWEEN 200.00-219.99	9.80	10.64	7.09	3.09	10.30	BETWEEN 301.00-400.99	6.53	5.63	8.75	
BETWEEN 220.00-239.99	21.20	20.09	13.54	5.92	13.79	BETWEEN 401.00-500.99	7.31	4.91	7.29	
BETWEEN 240.00-259.99	15.50	19.39	23.63	10.57	14.44	BETWEEN 501.00-600.99	8.44	9.34	11.51	
BETWEEN 260.00-279.99	14.47	14.20	17.36	12.91	15.22	BETWEEN 601.00-700.99	14.45	13.90	22.34	
ABOVE 280	8.25	7.40	19.51	59.34	21.28	ABOVE 701.00	3.36	2.94	11.48	

FUTURE FRESH OFFERING (IN PACKAGES)															
SALE NO	THIS YEAR-2021					LAST YEAR-2020					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
45	84873	80468	5327	34724	205392	99684	58090	4303	38686	200763	-14811	22378	1024	-3962	4629
46	108813	70509	2953	40130	222405	115483	57765	4513	37481	215242	-6670	12744	-1560	2649	7163
TOTAL	193686	150977	8280	74854	427797	215167	115855	8816	76167	416005	-21481	35122	-536	-1313	11792

## Kolkata Monthly Price Movement All Teas

330.00  
300.00  
270.00  
240.00  
210.00  
180.00  
150.00  
120.00  
90.00

	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2021	221.46	232.01	247.35	232.00	222.29	219.86	214.16	212.34				
2020	0.00	235.61	257.39	299.74	306.81	283.87	255.65	213.51	191.96	190.75	169.79	146.92
2019	186.98	183.00	195.59	200.00	191.75	180.98	175.16	167.36	162.66	137.77	111.02	98.24

### CTTA BUYING (ALL TEAS) FOR THE SALE 44

	CTC LEAF			DUST				TOTAL			
	SALE 44										
OFFER	3,297,502.3 Kgs			1,392,099.8 Kgs				4,689,602.1 Kgs			
SOLD	2,572,255.1 Kgs			1,030,231.6 Kgs				3,602,486.7 Kgs			
SOLD %	78%			74%				77%			
ZONES	KGS.	AVG.	%		Kgs	AVG	%		Kgs	AVG	%
W.India	493,575.6	247.98	19%	HUL	297,708.8	259.45	29%	HUL	678,990.0	225.86	19%
TCPL	421,604.6	141.18	16%	N.India	277,459.6	189.01	27%	W.India	669,119.0	240.15	19%
HUL	381,281.2	199.62	15%	W.India	175,543.4	218.13	17%	N.India	488,203.0	192.67	14%
Local	357,561.4	193.88	14%	WI.Pack	78,088.6	206.31	8%	TCPL	437,643.4	140.49	12%
WI.Pack	282,255.0	226.23	11%	Others	66,263.4	198.04	6%	Local	402,235.6	188.64	11%
N.India	210,743.4	197.49	8%	Exports	53,683.6	109.94	5%	WI.Pack	360,343.6	221.91	10%
Others	165,078.1	309.95	6%	Local	44,674.2	146.70	4%	Others	231,341.5	277.87	6%
Exports	98,146.4	219.83	4%	TCPL	16,038.8	122.40	2%	Exports	151,830.0	180.98	4%
Packeteers	57,905.8	140.27	2%	Packeteers	12,417.8	198.20	1%	Packeteers	70,323.6	150.50	2%
NI.Pack	53,359.4	200.69	2%	NI.Pack	5,033.8	171.96	0%	NI.Pack	58,393.2	198.21	2%
S.India	50,744.2	265.19	2%	S.India	3,319.6	175.13	0%	S.India	54,063.8	259.66	2%
Grand Total	2,572,255.1	209.10	100%	TOTAL	1,030,231.6	209.21	100%	TOTAL	3,602,486.7	209.13	100%

	ORTHODOX			DARJEELING			
	SALE 44						
OFFER	1,580,575.1 Kgs			61,307.9 Kgs			
SOLD	1,211,802.3 Kgs			36,294.9 Kgs			
SOLD %	77%			59%			
ZONE	Kgs	AVG	%		Kgs	AVG	%
Exports	287,767.1	213.93	24%	Local	15,164.0	287.72	42%
Others	212,858.3	224.94	18%	Exports	5,807.4	292.07	16%
Local	197,523.4	212.03	16%	Others	4,319.8	230.63	12%
Middle East	149,361.2	248.10	12%	TCPL	3,863.8	324.13	11%
N.India	139,611.6	198.55	12%	HUL	2,735.8	615.00	8%
Other Exports	66,729.5	262.11	6%	W.India	2,260.0	100.92	6%
Domestic	60,175.2	148.91	5%	Domestic	1,419.0	594.45	4%
CIS	50,359.5	221.37	4%	C.India	377.9	555.12	1%
W.India	27,450.6	255.48	2%	S.India	186.4	651.00	1%
Packeteers	18,265.5	235.24	2%	N.India	160.8	90.00	0%
WI.Pack	1,700.4	107.19	0%				
TOTAL	1,211,802.3	218.84	100%	TOTAL	36,294.9	314.30	100%

## ASSAM BATTING ORDER (GTAC+CTTA) Sale 14 to 44

MARK	2021-22		2020-21	
	KGS	AVG	KGS	AVG
HALMARI	458509	382.58	322436	395.59
GATOONGA	602752	378.12	557473	365.68
HOOKHMOL	252398	377.35	226941	378.69
MOKRUNG	339023	374.70	353332	377.21
SOTAI	151780	349.41	74392	348.11
DOOMUR DULLUNG	275526	344.41	256343	387.24
HAJUA	203960	340.98	241032	371.82
DUFLATING	317847	339.79	259444	353.88
GELAKEY	142654	339.10	75123	358.48
KHONGEA	336841	335.83	332535	328.65
BORJAN	513592	334.25	422258	327.60
SALKATHONI	541380	332.99	399287	346.48
BANAMALIE	153783	331.99	114540	335.27
DUBBA	264572	328.68	103098	349.01
KHARIKATIA	616540	324.65	239830	328.81
DEHA	306352	318.85	210037	343.39
SILONIBARI	362244	316.27	89255	329.17
BORBAM	456266	315.54	126078	327.92
SREE SIBBARI	185830	315.17	126933	306.58
MOHOKUTIE	118971	312.92	151131	345.98
GHILLIDARY	137236	312.77	180435	320.51
HIRAJULI	252984	312.57	187916	312.74
KHONA	161628	310.91	262686	251.39
MAJULI	718298	310.17	464874	328.15
KHOOMTAIE 'A'	112975	307.09	125043	349.38

\* Above 25,000 Kgs.

## DOOARS BATTING ORDER (STAC+CTTA) Sale 14 to 44

MARK	2021-22		2020-21	
	KGS	AVG	KGS	AVG
DANGUAJHAR	556613	305.35	428115	274.61
KARTICK	341990	305.00	266121	301.47
CHULSA	329769	301.52	298058	283.65
ANANDAPURROYAL	277157	297.27	185794	283.76
GULMA	607803	294.57	643877	300.47
JITI	379286	291.33	553054	282.65
GHATIA ROYAL	624173	289.00	301469	295.70
PAHARGOOMIAH	544291	286.28	513213	286.59
HOPE	337400	284.59	436937	279.22
MEENGLAS	445455	284.48	367907	257.88
RYDAK	787855	284.09	545383	283.90
CHALOUNI	290613	282.65	298155	276.64
KUMARGRAM	504832	280.33	470642	279.24
HILLAROYALE	218333	279.58	0	0.00
ARYAMAN SPECIAL	161726	279.33	116037	271.80
BARADIGHI	540322	276.62	471367	292.65
DIANA (RAMBARI)	256981	275.99	220154	278.07
BINAGURI	874189	273.92	852648	270.04
AIBHEEL	733258	273.13	648381	273.63
LEESH RIVER	415219	272.16	278063	267.74
SANKOS	467500	265.81	458097	271.59
GANDRAPARA	669079	263.62	593579	267.21
DALGAON	620321	261.57	627311	280.70
CHENGMARI	470133	257.62	421486	264.66
NOWERA NUDDY	369171	254.74	309939	277.31

\* Above 25,000 Kgs.